



FINANCIAL STATEMENTS
June 30, 2025 and 2024

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THE UNITED WAY OF CENTRAL NEW YORK, INC.

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Dermody, Burke & Brown, CPAs, LLC

INDEPENDENT AUDITORS' REPORT

BOARD OF DIRECTORS THE UNITED WAY OF CENTRAL NEW YORK, INC.

Report on the Audited Financial Statements

Opinion

We have audited the accompanying financial statements of **THE UNITED WAY OF CENTRAL NEW YORK, INC.** (a Not-for-Profit Corporation), which comprise the statements of financial position as of June 30, 2025 and 2024, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The United Way of Central New York, Inc. as of June 30, 2025 and 2024, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to the financial audits contained in the *Government Auditing Standards*, issued by the Comptroller of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The United Way of Central New York, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The United Way of Central New York, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

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Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The United Way of Central New York, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The United Way of Central New York, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated December 19, 2025, on our consideration of The United Way of Central New York, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of The United Way of Central New York, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering The United Way of Central New York, Inc.'s internal control over financial reporting and compliance.


DERMODY, BURKE & BROWN, CPAs, LLC

Syracuse, NY

December 19, 2025

THE UNITED WAY OF CENTRAL NEW YORK, INC.

AUDITED FINANCIAL STATEMENTS

STATEMENTS OF FINANCIAL POSITION

June 30, 2025 and 2024

ASSETS

	2025	2024
Cash	\$ 108,803	\$ 54,488
Restricted Cash	722,456	752,883
Campaign Pledges Receivable, Less Allowance for Uncollectible Pledges	1,492,059	1,733,668
Grants and Other Receivables	989,922	789,796
Prepaid Expenses and Other Assets	34,276	28,067
Investments	6,001,508	5,926,327
Beneficial Interest in Trust	155,568	150,044
Right-of-Use Asset - Operating Leases	510,137	621,545
Property and Equipment, Less Accumulated Depreciation and Amortization	99,934	83,485
TOTAL ASSETS	\$ 10,114,663	\$ 10,140,303

LIABILITIES AND NET ASSETS

LIABILITIES

Line-of-Credit	\$ 1,368,784	\$ 1,421,061
Accounts Payable and Accrued Expenses	1,087,250	1,148,640
Funds Held for Others	112,802	119,716
Donor Designations Payable	947,111	1,008,736
Undesignated Allocations Payable	976,054	1,083,717
Deferred Revenue	12,269	11,720
Refundable Advances	0	12,232
Operating Lease Liabilities	534,909	652,034
Note Payable to New York State	86,375	86,375

Total Liabilities	5,125,554	5,544,231
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NET ASSETS

Without Donor Restrictions	(1,283,879)	(1,005,011)
With Donor Restrictions	6,272,988	5,601,083

Total Net Assets	4,989,109	4,596,072
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TOTAL LIABILITIES AND NET ASSETS	\$ 10,114,663	\$ 10,140,303
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See notes to financial statements.

STATEMENTS OF ACTIVITIES

Years Ended June 30, 2025 and 2024

	Net Assets Without Donor Restrictions		Net Assets With Donor Restrictions		Total Net Assets	
	2025	2024	2025	2024	2025	2024
PUBLIC SUPPORT AND OTHER REVENUE						
Recently Completed Community Campaign	\$ 0	\$ 0	\$ 4,260,831	\$ 4,541,153	\$ 4,260,831	\$ 4,541,153
Campaign In-Kind Donations	0	0	203,580	92,057	203,580	92,057
Less: Donor Designations from SEFA Campaign	0	0	(810,004)	(782,535)	(810,004)	(782,535)
Donor Designations from United Way's Community Campaign	0	0	(629,733)	(559,156)	(629,733)	(559,156)
Provision for Uncollectible Pledges	0	0	(168,062)	(181,735)	(168,062)	(181,735)
Available to United Way of Central New York, Inc.	0	0	2,856,612	3,109,784	2,856,612	3,109,784
Excess in Anticipated Collection of Prior Years' Campaigns	352,544	148,149	0	0	352,544	148,149
Service Fee Income	296,285	370,593	0	0	296,285	370,593
Grants and Other Non-Campaign Contributions	2,780,446	2,312,964	1,485,644	897,095	4,266,090	3,210,059
Investment Income	39,402	45,096	75,654	83,623	115,056	128,719
Miscellaneous Revenue	1,376	4,568	0	0	1,376	4,568
Net Assets Released from Restrictions	4,084,443	3,874,134	(4,084,443)	(3,874,134)	0	0
Total Public Support and Other Revenue	7,554,496	6,755,504	333,467	216,368	7,887,963	6,971,872
EXPENSES						
Program Services:						
Community Impact and Engagement	3,291,253	3,329,467	0	0	3,291,253	3,329,467
Housing and Homeless Coalition	1,031,646	785,926	0	0	1,031,646	785,926
Literacy Coalition of Onondaga County	664,745	596,659	0	0	664,745	596,659
Other Community Programs	1,466,574	1,378,449	0	0	1,466,574	1,378,449
Total Program Services	6,454,218	6,090,501	0	0	6,454,218	6,090,501
Resource Development and Marketing	1,069,714	1,044,149	0	0	1,069,714	1,044,149
Organizational Administration	421,464	411,729	0	0	421,464	411,729
Total Supporting Services	1,491,178	1,455,878	0	0	1,491,178	1,455,878
Total Expenses	7,945,396	7,546,379	0	0	7,945,396	7,546,379
Change in Operating Net Assets	(390,900)	(790,875)	333,467	216,368	(57,433)	(574,507)
NON-OPERATING ACTIVITY						
Change in Beneficial Interest in Trust	0	0	5,524	13,466	5,524	13,466
Gain on Investments	112,032	94,473	332,914	434,191	444,946	528,664
Total Non-Operating Activity	112,032	94,473	338,438	447,657	450,470	542,130
Change in Total Net Assets	(278,868)	(696,402)	671,905	664,025	393,037	(32,377)
Net Assets (Deficit), Beginning of Year	(1,005,011)	(308,609)	5,601,083	4,937,058	4,596,072	4,628,449
Net Assets (Deficit), End of Year	\$ (1,283,879)	\$ (1,005,011)	\$ 6,272,988	\$ 5,601,083	\$ 4,989,109	\$ 4,596,072

See notes to financial statements.

STATEMENT OF FUNCTIONAL EXPENSES

Year Ended June 30, 2025 with Comparative Totals for Year Ended June 30, 2024

	Community Impact and Engagement	Housing and Homeless Coalition	Literacy Coalition of Onondaga County	Other Community Programs	Total Program Services	Resource Development and Marketing	Organizational Administration	Total Supporting Services	Total Expenses	
									2025	2024
Salaries	\$ 553,359	\$ 601,217	\$ 158,263	\$ 553,405	\$ 1,866,244	\$ 413,438	\$ 158,844	\$ 572,282	\$ 2,438,526	\$ 2,017,664
Employee Benefits	108,091	132,258	9,652	77,980	327,981	89,145	31,050	120,195	448,176	333,507
Payroll Taxes	47,238	55,961	13,757	46,779	163,735	35,451	14,322	49,773	213,508	188,864
Total Salaries and Related Expenses	708,688	789,436	181,672	678,164	2,357,960	538,034	204,216	742,250	3,100,210	2,540,035
Professional Services	81,649	38,789	4,018	388,373	512,829	99,968	84,605	184,573	697,402	891,402
Operating Expenses	4,424	4,941	19,696	7,835	36,896	13,701	3,606	17,307	54,203	43,862
Marketing and Advertising	21,896	1,261	5,919	92,465	121,541	144,576	17	144,593	266,134	314,805
Occupancy	62,765	46,215	3,416	32,693	145,089	42,699	16,794	59,493	204,582	166,310
Small Equipment Purchases, Leases and Maintenance	65,965	15,725	3,811	19,974	105,475	35,427	7,714	43,141	148,616	150,604
Staff Development and Reimbursements	9,739	21,409	2,777	15,880	49,805	8,723	351	9,074	58,879	39,928
Subscriptions, Dues and Publications	9,263	102,749	1,659	3,654	117,325	43,727	1,659	45,386	162,711	148,551
Special Events and Donor Relations Expense	45,992	1,643	1,200	72,574	121,409	99,629	276	99,905	221,314	178,610
Interest Expense	0	0	0	0	0	0	84,950	84,950	84,950	89,812
Other Community Program Support	98,342	9,478	440,577	154,962	703,359	1,498	181	1,679	705,038	630,534
Expense Subtotal	1,108,723	1,031,646	664,745	1,466,574	4,271,688	1,027,982	404,369	1,432,351	5,704,039	5,194,453
Payments to Affiliates:										
United Way Worldwide Dues	43,358	0	0	0	43,358	27,659	11,774	39,433	82,791	88,405
United Way of New York State Dues	6,003	0	0	0	6,003	3,829	1,630	5,459	11,462	12,548
Total Payments to Affiliates	49,361	0	0	0	49,361	31,488	13,404	44,892	94,253	100,953
Depreciation and Amortization	7,000	0	0	0	7,000	10,244	3,691	13,935	20,935	18,623
Total Operations Expense	1,165,084	1,031,646	664,745	1,466,574	4,328,049	1,069,714	421,464	1,491,178	5,819,227	5,314,029
Allocations/Awards	2,126,169	0	0	0	2,126,169	0	0	0	2,126,169	2,232,350
Total Functional Expenses	\$ 3,291,253	\$ 1,031,646	\$ 664,745	\$ 1,466,574	\$ 6,454,218	\$ 1,069,714	\$ 421,464	\$ 1,491,178	\$ 7,945,396	\$ 7,546,379

See notes to financial statements.

STATEMENT OF FUNCTIONAL EXPENSES

Year Ended June 30, 2024

	Community Impact and Engagement	Housing and Homeless Coalition	Literacy Coalition of Onondaga County	Other Community Programs	Total Program Services	Resource Development and Marketing	Organizational Administration	Total Supporting Services	Total Expenses
Salaries	\$ 534,738	\$ 452,235	\$ 128,441	\$ 329,400	\$ 1,444,814	\$ 435,487	\$ 137,363	\$ 572,850	\$ 2,017,664
Employee Benefits	95,800	83,548	6,379	29,815	215,542	89,128	28,837	117,965	333,507
Payroll Taxes	48,396	41,832	11,775	34,703	136,706	39,376	12,782	52,158	188,864
Total Salaries and Related Expenses	678,934	577,615	146,595	393,918	1,797,062	563,991	178,982	742,973	2,540,035
Professional Services	103,611	29,067	21,699	591,798	746,175	67,437	77,790	145,227	891,402
Operating Expenses	3,036	897	20,336	3,639	27,908	11,426	4,528	15,954	43,862
Marketing and Advertising	39,115	64	3,657	118,357	161,193	152,057	1,555	153,612	314,805
Occupancy	67,194	6,384	4,012	12,652	90,242	52,376	23,692	76,068	166,310
Small Equipment Purchases, Leases and Maintenance	48,763	8,001	1,537	49,722	108,023	29,577	13,004	42,581	150,604
Staff Development and Reimbursements	4,711	11,021	289	17,808	33,829	5,218	881	6,099	39,928
Subscriptions, Dues and Publications	5,733	102,245	435	806	109,219	38,069	1,263	39,332	148,551
Special Events and Donor Relations Expense	58,931	0	793	40,438	100,162	78,162	286	78,448	178,610
Interest Expense	0	0	0	0	0	0	89,812	89,812	89,812
Other Community Program Support	33,179	50,632	397,306	149,311	630,428	106	0	106	630,534
Expense Subtotal	1,043,207	785,926	596,659	1,378,449	3,804,241	998,419	391,793	1,390,212	5,194,453
Payments to Affiliates:									
United Way Worldwide Dues	42,355	0	0	0	42,355	31,709	14,341	46,050	88,405
United Way of New York State Dues	6,070	0	0	0	6,070	4,339	2,139	6,478	12,548
Total Payments to Affiliates	48,425	0	0	0	48,425	36,048	16,480	52,528	100,953
Depreciation and Amortization	5,485	0	0	0	5,485	9,682	3,456	13,138	18,623
Total Operations Expense	1,097,117	785,926	596,659	1,378,449	3,858,151	1,044,149	411,729	1,455,878	5,314,029
Allocations/Awards	2,232,350	0	0	0	2,232,350	0	0	0	2,232,350
Total Functional Expenses	\$ 3,329,467	\$ 785,926	\$ 596,659	\$ 1,378,449	\$ 6,090,501	\$ 1,044,149	\$ 411,729	\$ 1,455,878	\$ 7,546,379

See notes to financial statements.

THE UNITED WAY OF CENTRAL NEW YORK, INC.

STATEMENTS OF CASH FLOWS

Years Ended June 30, 2025 and 2024

	2025	2024
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Total Net Assets	\$ 393,037	\$ (32,377)
Adjustments to Reconcile Change in Total Net Assets to Net Cash and Restricted Cash Used In Operating Activities:		
Reduction in the Carrying Amount of the Right-of-Use Assets -		
Operating Leases	111,408	108,536
Depreciation and Amortization	20,935	18,623
Change in Beneficial Interest in Trust	(5,524)	(13,466)
Gain on Investments	(444,946)	(528,664)
Stock Contributions	(27,103)	(15,105)
Change in Allowance for Uncollectible Pledges	(59,730)	(17,856)
(Increase) Decrease in Operating Assets:		
Campaign Pledges Receivable	301,339	(306,106)
Grants and Other Receivables	(200,126)	(386,667)
Prepaid Expenses and Other Assets	(6,209)	8,395
Increase (Decrease) in Operating Liabilities:		
Accounts Payable and Accrued Expenses	(61,390)	543,712
Funds Held for Others	(6,914)	(87,568)
Donor Designations Payable	(61,625)	399,364
Undesignated Allocations Payable	(107,663)	61,644
Deferred Revenue	549	(44,051)
Refundable Advances	(12,232)	(15,014)
Operating Lease Liabilities	<u>(117,125)</u>	<u>(114,252)</u>
Net Cash Used In Operating Activities	(283,319)	(420,852)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of Investments	(4,650,057)	(1,233,900)
Proceeds from Sale of Investments	5,046,925	1,265,195
Purchase of Property and Equipment	<u>(37,384)</u>	<u>(3,777)</u>
Net Cash Provided By Investing Activities	359,484	27,518
CASH FLOWS FROM FINANCING ACTIVITIES		
Net Activity on Line-of-Credit	<u>(52,277)</u>	<u>429,732</u>
Net Cash Provided By (Used In) Financing Activities	<u>(52,277)</u>	<u>429,732</u>
Net Change in Cash and Restricted Cash	23,888	36,398
Cash and Restricted Cash, Beginning of Year	<u>807,371</u>	<u>770,973</u>
Cash and Restricted Cash, End of Year	<u>\$ 831,259</u>	<u>\$ 807,371</u>

See notes to financial statements.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 1 – NATURE OF OPERATIONS

The United Way of Central New York, Inc. (the Corporation) provides vital support to local human service programs, serves as fiscal agent for strategic community collaborations, and convenes community members to provide education and information about vital issues affecting people in Central New York. The Corporation conducts year-round fundraising efforts to support the programs, services, and agencies; working with companies and organizations to invite employees to donate directly and/or through payroll deductions. Community members volunteer in many capacities, including selection of the programs that receive funding.

Community Impact and Engagement

By investing together, people in Onondaga County maximize their “buying power”. The Corporation’s local board of directors ensures that our community’s funds are utilized wisely and effectively. The Corporation monitors human needs in this community and provides funding for ongoing operating costs of local human service programs. The Corporation is one of the only funders, other than government, that provides consistent funding for ongoing operating costs.

Non-profit human service organizations that want to apply for funding first go through a fiscal and management review. If approved, the organization can then apply for program funding for services that address the areas of basic needs, education, or health.

After receiving the award, the Corporation monitors the organization and their funded programs to ensure that the funds are being spent as outlined and targeted outcomes achieved are consistent with the funding awards.

Housing and Homeless Coalition

This continuum of care for Onondaga, Oswego, and Cayuga counties is working to reduce and prevent homelessness in these areas. In March 2025, the initiative known as Housing and Homeless Coalition became its own not-for-profit organization. The related grants and contracts were transferred to the new not-for-profit as of June 30, 2025. The transfer did not have a material impact to assets, liabilities, and net assets of the Corporation.

Literacy Coalition of Onondaga County

This initiative promotes literacy to Onondaga County residents of all ages.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 1 – NATURE OF OPERATIONS – Continued

Other Community Programs

At the same time, the Corporation looks at our community's most pressing issues and works with diverse stakeholders to develop strategies and implement initiatives that offer solutions. The Corporation currently partners in strategic community initiatives by serving as the coordinating entity for:

- **Book Buddies** – A tutoring program, in partnership with the Syracuse City School District, that trains and places volunteers in elementary schools to work with children in grades K-3.
- **2-1-1** – This program covers a five-county region and offers a 24-hour hotline and website that connects people with the services they need.
- **CASH Coalition** – This program offers free tax preparation assistance so working people can access their EITC and Child Care tax credits.
- **Work Train** – This program creates innovative workforce efforts around healthcare, manufacturing, construction, coding, and other industries that bring together employers with positions to fill and people who are un- or under-employed; addressing systemic issues that have prevented some people from accessing opportunities. Supporting the broader Syracuse Build and Pathways to Apprenticeship programs.
- **Syracuse Financial Empowerment Center** – The Corporation serves as the non-profit partner in this proven program created through the Cities for Financial Empowerment, providing intensive one-on-one financial counseling to individuals that reduces debt, establishes savings, and improves credit score.
- **Thrive at Work** – This program provides on-site financial coaching and education to help employees navigate financial challenges and build stability.
- **The Lead Safe CNY Coalition** – This Coalition works to prevent lead poisoning through education, workforce development, and advocacy. The program engages the community, train workers in lead-safe practices, and promote policies that support safe and healthy housing for all.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The Corporation's financial statements have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities.

Financial Statement Presentation

The financial statements of the Corporation have been prepared in accordance with U.S. generally accepted accounting principles, which require the Corporation to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Corporation. These net assets may be used at the discretion of the Corporation's management and the board of directors. The board of directors has established several designated funds as components of net assets without donor restrictions. See Note 11.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Corporation or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated that the funds be maintained in perpetuity. See Note 11.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES – Continued

Cash and Cash Equivalents

Cash and cash equivalents include bank demand deposit accounts, money market accounts and all highly liquid investments purchased with maturities of three months or less. There were no cash equivalents as of June 30, 2025 and 2024. Restricted cash is comprised of funds held for others or deposited with the Corporation that are restricted by donors and funders for future programing needs.

The following table provides a reconciliation of cash and restricted cash reported within the statements of financial position that sum to the total in the statements of cash flows as of June 30:

	2025	2024
Cash	\$ 108,803	\$ 54,488
Restricted Cash	<u>722,456</u>	<u>752,883</u>
Total	<u><u>\$ 831,259</u></u>	<u><u>\$ 807,371</u></u>

The Corporation maintains its cash in bank accounts, which at times, may exceed federally insured limits. The Corporation has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk with respect to cash and cash equivalents.

Campaign Pledges Receivable

The Corporation records campaign pledges receivable and a related provision for uncollectibles for those pledges in the year that the pledges are solicited. The provision for uncollectible pledges is computed based upon management estimates of current economic factors applied to individual campaigns, including donor designations.

Investments and Investment Income

Investments are carried at fair value. Fair value is determined principally on the basis of quoted market prices. Investment income or loss (including realized and unrealized gain and losses on investments, interest and dividends) is included in the net change in net assets. Investment management fees are netted against investment income.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES – Continued

Property and Equipment

Property and equipment are recorded at cost at the date of acquisition or their fair market value at the date of donation in the case of gifts. It is the Corporation's policy to capitalize expenditures for these items in excess of \$2,500. Lesser amounts are expensed. Depreciation and amortization are recorded on the straight-line method over the estimated economic useful life of the respective asset.

When property and equipment are retired or otherwise disposed of, the related costs and accumulated depreciation and amortization are removed from the accounts and any gain or loss is recorded in the statements of activities.

Expenditures for repairs and maintenance not considered to substantially lengthen property life are charged to expense as incurred. Depreciation and amortization charged to expense was \$20,935 and \$18,623 for the years ended June 30, 2025 and 2024, respectively.

Impairment of Long-Lived Assets

The Corporation reviews long-lived assets, including property and equipment, for impairment whenever events or changes in business circumstances indicate that the carrying amount of an asset may not be fully recovered. An impairment loss would be recognized when the estimated future cash flows from the use of the asset are less than the carrying amount of that asset. The Corporation has determined that no impairment existed as of June 30, 2025 and 2024.

Funds Held for Others

The Corporation has been designated as a fiscal conduit for programs within the community. These activities are accounted for in the statements of financial position as both assets and offsetting liabilities and do not affect the Corporation's statements of activities.

Donor Designations Payable

Donor designations payable includes funds earmarked by donors for the use of designated agencies and organizations. These agency transaction activities are accounted for in the statements of financial position as both assets and offsetting liabilities and do not affect the Corporation's statements of activities.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES – Continued

Deferred Revenue

Deferred revenue represents advance payment of service fee income whose performance obligations were not satisfied prior to year-end.

Refundable Advances

Assets received from conditional government support and contributions are accounted as a refundable advance until the conditions have been substantially met.

Contributions

Unconditional promises to give cash and other assets are reported at fair value at the date the promise is received, which is then treated as cost. The gifts are reported as with donor restriction if they are received with donor stipulations that limit the use of the donated assets.

Contributions are considered available for general use unless specifically restricted by the donor and are recorded when received. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Donor restricted contributions whose restrictions are met within the same year as received are reflected as without donor restriction contributions in the accompanying financial statements.

Functional Allocation of Expenses

The costs of providing various programs and activities have been summarized on a functional basis in the statements of activities and statements of functional expenses. Organizational administration expenses are allocated to the various programs in the form of internal charges based on space occupied, time expended, budgeted allowable share of overhead, etc.

Allocations/Awards

The Board of Directors approved the timing of the funding cycle to be a calendar year cycle. Allocations and awards are approved in the fall and then paid out over the following calendar year.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES – Continued

Leases

The Corporation determines if an arrangement is or contains a lease at inception. Leases are included as right-of-use (ROU) assets and lease liabilities in the statements of financial position. ROU assets and lease liabilities reflect the present value of the future minimum lease payments over the lease term. In determining the present value of lease payments, the Corporation uses a risk free rate of a period comparable with that of the lease term. The Corporation does not report ROU assets and lease liabilities for its short-term leases (leases with a term of 12 months or less) or those leases with a present value of the lease payments less than \$2,500. Operating lease expense is recognized on a straight-line basis over the expected lease term. Operating variable lease payments are expensed as incurred.

Income Taxes

The Corporation is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. Accordingly, and under similar provisions of New York State law, no provisions have been made for federal or state taxes.

Management is unaware of any unrelated business activities that may be subjected to unrelated business income tax or any activities that would jeopardize the Corporation's exempt status.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amount of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Reclassifications

Certain 2024 amounts have been reclassified to conform to the 2025 presentation. These reclassifications had no impact on total assets, liabilities, net assets or changes in net assets.

Subsequent Events

Management has evaluated subsequent events through December 19, 2025, which is the date the financial statements were available to be issued.

THE UNITED WAY OF CENTRAL NEW YORK, INC.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 3 – LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Corporation’s financial assets, reduced by amounts that are not available to meet general expenditures within one year of the statements of financial position date because of donor restrictions, consist of the following as of June 30:

	2025	2024
Financial Assets:		
Cash	\$ 108,803	\$ 54,488
Restricted Cash	722,456	752,883
Campaign Pledges Receivable, Net	1,492,059	1,733,668
Grants and Other Receivables	989,922	789,796
Investments	6,001,508	5,926,327
Beneficial Interest in Trust	<u>155,568</u>	<u>150,044</u>
Total Financial Assets	9,470,316	9,407,206
Financial Assets Not Available Within One Year:		
Funds Held for Others	(112,802)	(119,716)
Donor Designations Payable	(947,111)	(1,008,736)
Note Payable to New York State	(86,375)	(86,375)
Board Designated Net Assets	(160,575)	(158,128)
Net Assets With Donor Restrictions	<u>(6,272,988)</u>	<u>(5,601,083)</u>
Financial Assets Not Available Within One Year	<u>(7,579,851)</u>	<u>(6,974,038)</u>
Financial Assets Available to Meet Cash Needs for General Expenditures Within One Year	<u><u>\$ 1,890,465</u></u>	<u><u>\$ 2,433,168</u></u>

Board designated net assets are not generally available for operations. If the board chooses, these designated net assets can be undesignated and become available for general operations. Net assets with donor restrictions can only be used in accordance with donor restrictions and are generally not available for operations. In addition to the financial assets above, the Corporation can utilize its lines-of-credit to fund any short-term funding needs. See Note 8.

THE UNITED WAY OF CENTRAL NEW YORK, INC.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 4 – CAMPAIGN PLEDGES RECEIVABLE

Pledges receivable as of June 30 were as follows:

	2025		
	Pledges Receivable	Estimated Provisions for Uncollectible Pledges	Net
Next Century Campaign	\$ 15,000	\$ 0	\$ 15,000
Fall 2025 Campaign	50,500	0	50,500
Fall 2024 Campaign	1,589,916	168,062	1,421,854
Fall 2023 Campaign	<u>16,426</u>	<u>11,721</u>	<u>4,705</u>
Total	<u>\$ 1,671,842</u>	<u>\$ 179,783</u>	<u>\$ 1,492,059</u>

	2024		
	Pledges Receivable	Estimated Provisions for Uncollectible Pledges	Net
Next Century Campaign	\$ 60,000	\$ 0	\$ 60,000
Fall 2024 Campaign	49,520	0	49,520
Fall 2023 Campaign	1,804,821	181,735	1,623,086
Fall 2022 Campaign	<u>58,840</u>	<u>57,778</u>	<u>1,062</u>
Total	<u>\$ 1,973,181</u>	<u>\$ 239,513</u>	<u>\$ 1,733,668</u>

THE UNITED WAY OF CENTRAL NEW YORK, INC.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 4 – CAMPAIGN PLEDGES RECEIVABLE – Continued

Net pledges receivable balances for all campaign years have been analyzed and adjusted by management to an amount estimated to be collectible as of June 30, 2025 and 2024.

Campaign pledges receivable are due as follows:

	2025	2024
Due Within One Year	\$ 1,671,842	\$ 1,958,181
Due Within Two to Five Years	<u>0</u>	<u>15,000</u>
Total	<u><u>\$ 1,671,842</u></u>	<u><u>\$ 1,973,181</u></u>

NOTE 5 – GRANTS AND NON-CAMPAIGN CONTRIBUTIONS

Grants and other program receivables consists mainly of amounts due from government agencies as a result of providing services to the community and local foundations to support these services. Payments were not received by the Corporation at year-end. Grants and other receivables are all due within one year. The management of the Corporation reviews the collectability of these receivables on a monthly basis, and has determined that no reserve for doubtful accounts needs to be established.

The Corporation has \$438,603 and \$777,824 remaining on executed conditional federal, state, and foundation grants as of June 30, 2025 and 2024, respectively. These balances are not recognized as assets and revenue and are expected to be recognized as revenue in future years as the conditions of the agreements are met.

Significant program budget cuts by funding sources could have a potential impact on the funding of program services.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 6 – INVESTMENTS

Guidance provided by the FASB defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When measuring fair value, a fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). Inputs are broadly defined as assumptions market participants would use in pricing an asset or liability. The three levels of the fair value hierarchy are described below:

- **Level 1** – Quoted prices in active markets for identical assets or liabilities.
- **Level 2** – Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- **Level 3** – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value:

Cash and Cash Equivalents – Valued at carrying cost, which approximates fair value (Level 1 inputs).

United States Treasury Notes, Preferred Stocks, Equity Securities, Exchange Traded Funds, Real Estate Investment Trust, and Other Investments – Valued at the closing price reported in the active market in which the individual investment is traded (Level 1 inputs).

Mutual Funds – Equity – Valued at quoted net asset values of the shares held on the last business day of the fiscal year (Level 1 inputs).

Corporate Obligations and Mortgage Backed Securities – Valued using pricing models, quoted prices of securities with similar characteristics or discounted cash flows (Level 2 inputs).

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 6 – INVESTMENTS – Continued

Beneficial Interest in Trust

Beneficial interest in trust was determined to be a Level 3 asset, as the Corporation does not have any control over the trust, the investments within the trust, or the timing and amount of distributions from the trust. The trust’s fair value below was calculated using the Corporation’s one-third interest in the assets held in the trust. The change in value of the beneficial interest of the trust as recorded in the statement of activities is calculated using the Corporation’s interest in the change in the value of all the assets within the trust after distributions to the beneficiaries.

Assets measured at fair value on a recurring basis and cost as of June 30 are summarized below, by input level:

June 30, 2025

	Level 1	Level 2	Level 3	Total
Investments:				
Cash and Cash Equivalents	\$ 101,258	\$ 0	\$ 0	\$ 101,258
Corporate Obligations	0	70,410	0	70,410
United States Treasury Notes	629,347	0	0	629,347
Mortgage Backed Securities	0	49,476	0	49,476
Exchange Traded Funds	1,205,640	0	0	1,205,640
Mutual Funds - Equity	2,005,659	0	0	2,005,659
Equity Securities	1,916,458	0	0	1,916,458
Other Investments	23,260	0	0	23,260
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Total Investments	<u>\$ 5,881,622</u>	<u>\$ 119,886</u>	<u>\$ 0</u>	<u>\$ 6,001,508</u>
Beneficial Interest in Trust	<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 155,568</u>	<u>\$ 155,568</u>

THE UNITED WAY OF CENTRAL NEW YORK, INC.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 6 – INVESTMENTS – Continued

	June 30, 2024			
	Level 1	Level 2	Level 3	Total
Investments:				
Cash and Cash Equivalents	\$ 67,850	\$ 0	\$ 0	\$ 67,850
Corporate Obligations	0	158,130	0	158,130
Preferred Stocks	8,505	0	0	8,505
United States Treasury Notes	724,931	0	0	724,931
Mortgage Backed Securities	0	53,950	0	53,950
Exchange Traded Funds	282,072	0	0	282,072
Mutual Funds - Equity	1,847,358	0	0	1,847,358
Equity Securities	2,698,533	0	0	2,698,533
Real Estate Investment Trust	37,817	0	0	37,817
Other Investments	47,181	0	0	47,181
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Total Investments	<u>\$ 5,714,247</u>	<u>\$ 212,080</u>	<u>\$ 0</u>	<u>\$ 5,926,327</u>
Beneficial Interest in Trust	<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 150,044</u>	<u>\$ 150,044</u>

The table below sets forth a summary of changes in the fair value for the Corporation's Level 3 assets for the year ended June 30:

	2025	2024
Beneficial Interest in Trust:		
Balance, Beginning of Year	\$ 150,044	\$ 136,578
Interest Income	7,378	6,932
Gain on Investments	5,524	13,466
Distributions to the Corporation	<u>(7,378)</u>	<u>(6,932)</u>
Balance, End of Year	<u>\$ 155,568</u>	<u>\$ 150,044</u>

THE UNITED WAY OF CENTRAL NEW YORK, INC.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 7 – PROPERTY AND EQUIPMENT

Property and equipment consists of the following as of June 30:

	2025	2024
Leasehold Improvements	\$ 74,063	\$ 38,630
Furniture and Equipment	<u>223,516</u>	<u>221,566</u>
	297,579	260,196
Less: Accumulated Depreciation and Amortization	<u>197,645</u>	<u>176,711</u>
Net Property and Equipment	<u><u>\$ 99,934</u></u>	<u><u>\$ 83,485</u></u>

NOTE 8 – LINES-OF-CREDIT

The Corporation has a \$1,500,000 promissory note for a line-of-credit with a local bank, at a variable interest rate based on the bank's prime lending less 1.5%. The demand promissory note is secured by all of the Corporation's assets. The outstanding balance was \$1,368,784 and \$1,421,061 as of June 30, 2025 and 2024, respectively.

In February 2024, the Corporation entered into a second promissory note for a \$750,000 line-of-credit with a local bank, at a variable rate based on the bank's prime lending rate plus 1.75%. The demand promissory note is also secured by all of the Corporation's assets. There were no outstanding balances on this line-of-credit as of June 30, 2025 and 2024.

The bank's prime lending rate was 7.50% and 8.50% as of June 30, 2025 and 2024, respectively.

Interest paid on the line-of-credit was \$84,950 and \$89,812 for the years ended June 30, 2025 and 2024, respectively.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 9 – NOTE PAYABLE TO NEW YORK STATE

A revolving loan fund was established through a \$125,000 contract with the New York State Office of Children and Family Services. The contract operated through February 28, 2025, at which time the remaining balance should have been paid to New York State in a lump sum, inclusive of any excess interest earned on these funds that had not been offset by loan administration costs, at the termination of the agreement. In accordance with the terms established in this revolving loan fund agreement, New York State bears the risk of loss from loan defaults as long as the Corporation adheres to the terms of the agreement. Loans totaling \$38,625 were deemed to be uncollectible in previous years, leaving a remaining balance of \$86,375 as of June 30, 2025 and 2024. Management is currently working with New York State to extend the contract.

NOTE 10 – ENDOWMENT

The Corporation has two donor designated endowment funds (Weisberg Fund and Next Century Endowment Fund) to support the general operations of the Corporation.

The Board of Directors has interpreted the relevant state laws under the New York Uniform Prudent Management of Institutional Funds Act (NYUPMIFA) and the New York Not-for-Profit Corporation Law Management of Institutional Funds Act as requiring the preservation of the fair value of the original gift as of the date of the donor-restricted endowment funds, unless there are explicit donor stipulations to the contrary. There were no such donor stipulations as of June 30, 2025 and 2024. As a result of this interpretation, the Corporation retains in perpetuity (a) the original value of initial and subsequent gift amounts and (b) any accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure by the Board of Directors in a manner consistent with the standard of prudence prescribed by NYUPMIFA.

The Corporation considered the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the funds.
2. The purposes of the Corporation and the donor-restricted endowment funds.
3. General economic conditions.
4. The possible effect of inflation and deflation.
5. The expected total return from income and the appreciation of investments.
6. Other resources of the Corporation.
7. The investment policies of the Corporation.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 10 – ENDOWMENT – Continued

Funds with Deficiencies

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). The Corporation has interpreted NYUPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. There was no deficiency reported in net assets without donor restrictions as of June 30, 2025 and 2024.

Investment and Spending Policy

The Corporation's Board of Directors has adopted an investment policy to set the investment philosophy of the Corporation. The Corporation's overall investment objective is a "balanced return" which is defined as moderate income with capital appreciation. It is the expectation that a real rate of return in excess of inflation after providing for expenses, fees and charitable disbursements will be achieved. Quarterly investment reports will include industry benchmarks for comparative purposes, with returns being shown net of fees.

To satisfy its long-term rate-of-return objectives, the Corporation will rely on a total return strategy which includes interest, dividends and capital appreciation. The Corporation plans on targeting a conservative asset allocation to achieve its long-term return objectives within prudent risk constraints.

For the Weisberg Fund, the Corporation has a policy of appropriating the lesser of 4.5% of the twenty quarter rolling average or 4.5% of the fair market value as of March 31st. Amounts are withdrawn from the account on a monthly basis.

For the Next Century Endowment Fund, appropriations will not occur until the historical corpus reaches \$2,000,000. Upon reaching that threshold, appropriations will be based upon the lesser of 4.5% of the twenty quarter rolling average or 4.5% of the fair market value as of March 31st. The Corporation has not appropriated any funds from this fund since the inception of the fund.

THE UNITED WAY OF CENTRAL NEW YORK, INC.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 10 – ENDOWMENT – Continued

The following schedule represents the endowment net assets composition by type of fund as of June 30:

	2025	2024
Original Donor Restricted Gift	\$ 633,898	\$ 586,398
Accumulated Unspent Earnings	<u>149,984</u>	<u>88,835</u>
Total Endowment Fund	<u>\$ 783,882</u>	<u>\$ 675,233</u>

Changes in endowment net assets were as follows for the years ended June 30:

	2025	2024
Endowment Net Assets, Beginning of Year	\$ 675,233	\$ 541,751
Contributions	47,500	82,500
Investment Income, Net	15,318	11,555
Investment Gain	49,787	43,268
Appropriations	<u>(3,956)</u>	<u>(3,841)</u>
Endowment Net Assets, End of Year	<u>\$ 783,882</u>	<u>\$ 675,233</u>

THE UNITED WAY OF CENTRAL NEW YORK, INC.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 11 – NET ASSETS

Net assets without donor restriction consists of the following:

	2025	2024
Board Designated:		
Forever Fund - Operating	\$ 160,575	\$ 158,128
Property and Equipment	<u>99,934</u>	<u>83,485</u>
Total Board Designated Net Assets	260,509	241,613
Undesignated Net Assets (Deficit)	<u>(1,544,388)</u>	<u>(1,246,624)</u>
Total Net Assets (Deficit)		
Without Donor Restrictions	<u>\$ (1,283,879)</u>	<u>\$ (1,005,011)</u>

A description of board designated net assets is as follows:

- ***Forever Fund – Operating*** – This fund includes dollars from the Forever Fund that have been released from restriction and are earmarked for the subsequent fiscal year operations.
- ***Property and Equipment*** – This fund is the net book value of property and equipment owned by the Corporation.

THE UNITED WAY OF CENTRAL NEW YORK, INC.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 11 – NET ASSETS – Continued

Net assets with donor restriction consists of the following:

	2025	2024
Restricted by Time or Purpose:		
Undesignated Future Campaign	\$ 35,580	\$ 26,500
Events	201,951	204,315
Book Buddies	88,549	51,592
Literacy Coalition of Onondaga County	391,726	419,542
211 Central New York Fund	30,248	66,313
Housing and Homeless Coalition	0	35,530
Thrive at Work	204,560	0
LeadSafe CNY	596,042	204,025
Other	45,717	55,877
Forever Fund	3,724,165	3,652,112
Beneficial Interest in Trust	155,568	150,044
Next Century Endowment Pledges	15,000	60,000
	<hr/>	<hr/>
Total Restricted by Time or Purpose	5,489,106	4,925,850
Endowment Funds:		
Weisberg Fund	106,691	99,037
Next Century Endowment	677,191	576,196
	<hr/>	<hr/>
Total Endowment Funds	783,882	675,233
	<hr/>	<hr/>
Total Net Assets With Donor Restrictions	<u>\$ 6,272,988</u>	<u>\$ 5,601,083</u>

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 11 – NET ASSETS – Continued

Net assets with donor restrictions consist of the following:

- ***Undesignated Future Campaign*** – This fund represents funds received for future campaigns.
- ***Events, Book Buddies, Literacy Coalition of Onondaga County, 211 Central New York Fund, Housing and Homeless Coalition, Thrive at Work, LeadSafe CNY, and Other*** – These funds consist of donor restricted donations to support the programs of their respective initiatives.
- ***Forever Fund*** – This fund has been restricted by donors to provide a continual influx of funds to support the operations of the Corporation.
- ***Beneficial Interest in Trust*** – A donor established a perpetual trust and named the Corporation as a one-third beneficiary. Proceeds from the trust do not have restrictions.
- ***Next Century Endowment Pledges*** – This fund represents pledges made that will be transferred to the Next Century Endowment fund once they are paid.
- ***Weisberg Fund and Next Century Endowment*** – These funds are restricted by a donor to be held in perpetuity. Earnings from this are limited to the general operations of the Corporation. See Note 10.

THE UNITED WAY OF CENTRAL NEW YORK, INC.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 11 – NET ASSETS – Continued

Net assets were released from donor restrictions by the passage of time, incurring expenses satisfying the restricted purposes or by the occurrence of other events specified by the donors. Net assets released from restriction as of June 30 consist of the following:

	2025	2024
Time Restrictions:		
Net Campaign Contributions Received in Prior Period	\$ 2,847,532	\$ 3,085,784
Forever Fund	265,575	158,128
Weisberg Fund	3,956	3,841
Purpose Restrictions:		
Events	196,114	151,250
Book Buddies	52,275	70,910
Literacy Coalition of Onondaga County	105,363	42,025
211 Central New York Fund	238,065	208,880
Housing and Homeless Coalition	15,529	72,049
Thrive at Work	45,440	0
LeadSafe CNY	221,234	45,975
Other	93,360	35,292
Total	<u>\$ 4,084,443</u>	<u>\$ 3,874,134</u>

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 12 – RETIREMENT BENEFITS

The Corporation has a 401(k) profit sharing retirement plan, which covers all employees who have met the age requirements and who aren't part of an excludable class. The Corporation contributed an amount equal to 4.0% of participants' compensation for both years ended June 30, 2025 and 2024. In 2023, the Corporation also added a 403(b) plan for certain employees with contributions equal to 4.0% of participants' compensation.

Retirement expense was \$84,234 and \$71,340 for the years ended June 30, 2025 and 2024, respectively.

NOTE 13 – LEASES

In August 2018, the Corporation entered into a ten and one-half year lease for office and storage space. The lease commenced on May 1, 2019. In March 2020, the lease was amended to include additional office space. The new lease agreement requires monthly payments of \$10,808 through November 2029. The Corporation also leased office space on a short-term basis that ended in June 2025.

The Corporation has also entered into several equipment operating leases that mature at various times through September 2026. Some of these leases require overage payments based upon the actual use of the machine. There are also short-term equipment leases.

As of both June 30, 2025 and 2024, the weighted-average discount rate applied to calculating operating lease liabilities was 2.50%. The weighted-average remaining lease term for the Corporation's operating leases was approximately 4.3 years and 5.3 years as of June 30, 2025 and 2024, respectively.

THE UNITED WAY OF CENTRAL NEW YORK, INC.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 13 – LEASES – Continued

The following is a summary of lease cost and other required information for the years ended June 30:

Lease Cost	Classification	2025	2024
Operating Lease - Rent	Occupancy	\$ 123,974	\$ 123,974
Short-Term Operating Lease - Rent	Occupancy	<u>31,503</u>	<u>0</u>
Total Real Estate Lease Expense		155,477	123,974
Operating Leases - Equipment	Small Equipment Purchases, Leases and Maintenance	2,448	2,448
Variable Leases - Equipment	Small Equipment Purchases, Leases and Maintenance	5,295	1,306
Short Term Leases - Equipment	Small Equipment Purchases, Leases and Maintenance	<u>8,181</u>	<u>6,024</u>
Total Equipment Leases		<u>15,924</u>	<u>9,778</u>
Total Lease Expense		<u>\$ 171,401</u>	<u>\$ 133,752</u>

Cash paid for lease expense was \$145,615 and \$139,469 for the years ended June 30, 2025 and 2024, respectively.

Future minimum operating lease payments and reconciliation to the statements of financial position as of June 30, 2025, are as follows:

	Operating Leases
2026	\$ 132,139
2027	130,303
2028	129,691
2029	129,691
2030	<u>43,231</u>
Total Future Undiscounted Lease Payments	565,055
Less: Imputed Interest	<u>(30,146)</u>
Present Value of Lease Liabilities	<u>\$ 534,909</u>

THE UNITED WAY OF CENTRAL NEW YORK, INC.

NOTES TO FINANCIAL STATEMENTS

June 30, 2025 and 2024

NOTE 14 – NONFINANCIAL CONTRIBUTIONS

The Corporation received the following nonfinancial contributions in the years ending June 30:

	2025	2024
Professional Services	\$ 112,858	\$ 50,024
Printing and Artwork	12,502	22,223
Special Events	11,000	12,000
Other Community Program Support	<u>67,220</u>	<u>7,810</u>
Total Nonfinancial Contributions	<u>\$ 203,580</u>	<u>\$ 92,057</u>

Professional services are contributed and valued at the price set by the service provider, less any compensation paid. Printing and artwork include advertising in-kind which is valued at the current advertising rates, less any compensation paid. Special events and other community program support include contributions of supplies and equipment. Supplies and equipment are valued at retail prices at the time of donation. There are no donor restrictions on these items. These donations of nonfinancial contributions have been recorded in the statements as both revenue and expense.

A substantial number of volunteers have donated significant amounts of their time to the activities of the Corporation, however no amounts have been reflected in the statements for these donated services, as they do not meet the criteria for recognition under generally accepted accounting principles.

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

Year Ended June 30, 2025

Federal Grantor/Pass-Through Grantor/ Program or Cluster Title	Pass Through Entity Identifying Number	Federal Assistance Listing Number	Total Federal Expenditures
U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT			
Continuum of Care Program		14.267	\$ 971,948
U.S. DEPARTMENT OF TREASURY			
Volunteer Income Tax Assistance (VITA) Matching Grant Program		21.009	<u>62,787</u>
TOTAL EXPENDITURES OF FEDERAL AWARDS			<u><u>\$ 1,034,735</u></u>

NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

June 30, 2025

NOTE 1 – BASIS OF PRESENTATION

The schedule of expenditures of federal awards includes the federal award activity of The United Way of Central New York, Inc. and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the schedule presents only a selected portion of the operations of The United Way of Central New York, Inc., it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Corporation.

NOTE 2 – INDIRECT COSTS

Indirect costs are included in the reported expenditures to the extent they are included in the federal financial reports used as the source for the date presented. The United Way of Central New York, Inc. has elected not to use the 10-percent de minimis indirect cost rate allowed under the Uniform Guidance.

NOTE 3 – BASIS OF ACCOUNTING

The amounts reported in the schedule of expenditures of federal awards are recorded using the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursements. Therefore, some amounts presented in this schedule may differ from the amounts presented in, or used in the preparation of, the basic financial statements.

NOTE 4 – SUBRECIPIENTS

The Corporation did not pass any federal funds to subrecipients for the year ended June 30, 2025.



Dermody, Burke & Brown, CPAs, LLC

**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN
ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS***

**BOARD OF DIRECTORS
THE UNITED WAY OF CENTRAL NEW YORK, INC.**

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of **THE UNITED WAY OF CENTRAL NEW YORK, INC.**, which comprise the statement of financial position as of June 30, 2025, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated December 19, 2025.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered The United Way of Central New York, Inc.'s internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of The United Way of Central New York, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of The United Way of Central New York, Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

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Report on Internal Control Over Financial Reporting – Continued

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether The United Way of Central New York, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of The United Way of Central New York, Inc.'s internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering The United Way of Central New York, Inc.'s internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Dermody, Burke & Brown

DERMODY, BURKE & BROWN, CPAs, LLC

Syracuse, NY

December 19, 2025



Dermody, Burke & Brown, CPAs, LLC

**INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR
EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER
COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE**

**BOARD OF DIRECTORS
THE UNITED WAY OF CENTRAL NEW YORK, INC.**

Report on Compliance for its Major Federal Program

Opinion on its Major Federal Program

We have audited **THE UNITED WAY OF CENTRAL NEW YORK, INC.'S** compliance with the types of compliance requirements identified as subject to audit in the *OMB Compliance Supplement* that could have a direct and material effect on The United Way of Central New York, Inc.'s major federal program for the year ended June 30, 2025. The United Way of Central New York, Inc.'s major federal program is identified in the summary of audit results section of the accompanying schedule of findings and questioned costs.

In our opinion, The United Way of Central New York, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended June 30, 2025.

Basis for Opinion on its Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of The United Way of Central New York, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for its major federal program. Our audit does not provide a legal determination of The United Way of Central New York, Inc.'s compliance with the compliance requirements referred to above.

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Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to The United Way of Central New York, Inc.'s federal programs.

Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on The United Way of Central New York, Inc.'s compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about The United Way of Central New York, Inc.'s compliance with the requirements of its major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding The United Way of Central New York, Inc.'s compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of The United Way of Central New York, Inc.'s internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of The United Way of Central New York, Inc.'s internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control Over Compliance

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified. Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

Purpose of this Report

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Dermody, Burke & Brown

DERMODY, BURKE & BROWN, CPAs, LLC

Syracuse, NY

December 19, 2025

THE UNITED WAY OF CENTRAL NEW YORK, INC.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

Year Ended June 30, 2025

SECTION 1 - SUMMARY OF AUDIT RESULTS

A. Type of Auditors' Report Issued	Unmodified		
B. Internal Control Over Financial Reporting:			
• Material Weakness(es) Identified?	_____	Yes	_____ <u>X</u> _____ No
• Significant Deficiency(ies) Identified?	_____	Yes	_____ <u>X</u> _____ No
C. Noncompliance Material to Financial Statements Noted?	_____	Yes	_____ <u>X</u> _____ No
D. Internal Control Over Major Programs:			
• Material Weakness(es) Identified?	_____	Yes	_____ <u>X</u> _____ No
• Significant Deficiency(ies) Identified?	_____	Yes	_____ <u>X</u> _____ No
E. Type of Auditors' Report Issued on Compliance for Major Programs	Unmodified		
F. Any Audit Findings Disclosed that are Required to be Reported in Accordance with 2 CFR Section 200.516(a)?	_____	Yes	_____ <u>X</u> _____ No
G. Identification of Major Program: Continuum of Care Program - Federal Assistance Listing Number 14.267			
H. Dollar Threshold Used to Distinguish Between Type A and Type B Programs:	\$750,000		
I. Auditee Qualified as a Low-Risk Auditee?	_____	Yes	_____ <u>X</u> _____ No

See notes to schedule of expenditures of federal awards.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

Year Ended June 30, 2025

SECTION II – FINDINGS – FINANCIAL STATEMENT AUDIT

None

**SECTION III – FINDINGS AND QUESTIONED COSTS –
MAJOR FEDERAL AWARD PROGRAM**

None

**SECTION IV – SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS
AND CORRECTIVE ACTION**

The Corporation was not required to have a single audit for the year ended June 30, 2024. Due to there being no audit findings in the current year or prior year, there is no corrective action plan to report.